

# AGATA GŁADYSZ-STANCZYK

## PROFESSIONAL PROFILE

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Highly qualified executive manager with large international experience in sales, marketing, product & innovation management incl R&D and production as well as financial management. Gain in globally operating manufacturers and distributors in B2B & B2C models. Change management experience in dynamic environment. Strategically orientated, enthusiastic, open-minded inspiring leader for interdisciplinary teams in complex matrix structures with strong relation approach .

## PROFESSIONAL EXPERIENCE

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**2020.10 - present SYNTHOS SA – Director Business Unit Insulation Materials, reporting to CEO and Supervisory Board**

*Privately owned international chemical Company*

**2019.01 - 2020.03 BUSINESS CONSULTING – Owner, business consulting projects targeted for Companies aiming international and portfolio development , restructuring and optimizations**

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**2017.03 – 2019.01 Selena FM S.A. Poland – Vice President of the Board , Member of the Board for Innovation & Development Division, reporting to Supervisory Board , Member of Supervisory Boards of Holding’s Companies in Russia, China, Spain & Poland**

*(listed on Warsaw Stock Exchange Polish manufacturer and distributor of construction chemistry operating globally in above 20 countries and 5 continents)*

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**2016.06 – 2017.02 VOX PROFILE Sp.z o.o Board Member reporting to Owner**

*(Polish owned producer and distributor of facades & interior finishing products based on PVC technology operating in Central & Eastern Europe)*

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**2007.04 - 05.2016 Selena FM S.A. – Global Product Business Unit Director (PU Foams) ; reporting to President CEO - Headquarter, Member of Group’s Executive Board, Member of Supervisory Boards of Holding’s Companies, Poland**

*(listed on Warsaw Stock Exchange Polish manufacturer and distributor of construction chemistry operating globally in above 20 countries and 5 continents)*

**2005.11 - 2007.04 AXA – MAG Sp.z z o.o. – Sales and Marketing Director, reporting to President  
CEO, Poland**

*(multinational (Dutch origin) manufacturer and distributor of fittings for construction industry, bicycle branch)*

- **Trade negotiations. Key Accounts Negotiated** trade contracts with the Key Customers. Started cooperation with strategic Customers within the industry. Supervised the negotiations carried out by the representatives in the field.
- **Export development.** Created an introduced the company export development strategy. Started cooperation with customers from Ukraine, Hungary, Romania and Slovenia.

**1999.01 – 2005.10 Fosroc Construction Poland**

*(international (English origin) manufacturer and distributor of chemical materials used in construction industry; international turnover USD 300mln)*

2002 – 2005 **Commercial Director, the Company's Proxy; reporting to General**

**EDUCATION**

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2004	Poznań School of Banking, field of study: Controlling (postgraduate studies)
2002	Poznań School of Banking, field of study: Managing Corporate Finances (postgraduate studies)
1999	Katowice School of Economics, field of studies: International Economic Relations, (Master of Science in Foreign Trade)