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Manager, consultant, legal counsel, Columbia Business School alumni, boasting proven professional successes spanning 20 years.

Professional experience

- **2025 – to date - Polish Association of Developers (PZFD)**
Supervisory board member
- **2024 – to date - Altura Konrad Plochocki**
 - Providing consultancy services
- **2012 – 2025 – Polish Association of Developers (PZFD)**
Managing Director and Vice-President of the Board
 - Managed organisation, supervising teams at headquarters and seven local branches.
 - Liaised with government, local governments, similar organisations, and or entities.
 - Conducted cooperation with main real estate players regarding business operations in Poland.
 - Represented organisation in conferences, speeches, press releases, TV and radio interviews.
 - Prepared legal advice, statements, and analyses.

Selected achievements:

 - Multiplied budget of PZFD by over ten times.
 - Increased membership almost fourfold.
 - Implemented management based on digitization along with CRM featuring elements of artificial intelligence.
 - Implemented new areas of operation, training, and analytics, that became foundational areas of activity for organization.
 - Assembled and developed a team of outstanding specialists.
 - Introduced direct cooperation with European Commission, World Bank, and OECD.
- **2024 – to date – Nowy Adres S.A.;**
Supervisory Board member
- **2015 – to date – Archicom S.A. (Echo Development Group);**
Vice-Chairman of Supervisory Board and Chairman of Supervisory Board Audit Committee
- **2013 – to date – Warsaw School of Economics, Lecturer**
Lecturer on Postgraduate Management Studies for Real Estate Developers
- **2011 – 2012 – CMS Cameron McKenna Law Firm;**
Lawyer in banking law and international finance team
 - Advised on real estate financing, loan contracts, registered and financial pledges, rights assignment, repossessions and or security agreements;
 - Carried out actions in front of Polish Financial Supervision Authority on behalf of banks (regulations on sale of shares, formulation of banking policies);
 - Advised on restructuring, bankruptcy issues;
- **2009 –2011 – Foundation for Mortgage Loans (NGO);**
Lawyer specialized in law, mortgages, real estate financing, real estate law, bankruptcy
 - Specialized in Act on Land and Mortgage Registers; prepared opinions, analyses, and proposals for implementation into banking and insurance policies,
 - Prepared legal opinions in field of real estate, banking, and mortgage law;
 - Drafted banking procedures relating to implementation of EU regulations;
 - Executed legal training for banking entities;
- **2007 - 2009 – Hough, Lebiedzinski & Partners Law Firm;**
Junior Lawyer, part time
 - Advised companies on structure, businesses start-up, drafted contracts;



- **2006–2007 - Habitats Home Sp. z o.o.; Real Estate Broker**
Head of Agreements Implementation (Lawyer); promoted in 2007 to position of a licensed real estate agent
 - Supervised work of management of four offices;
 - Represented clients in front of government agencies (mortgage registry court, Building Control, Geodesy and Cartography Resources, municipal offices, etc.);
 - Drafted agreements;
 - Conducted legal trainings for employees.
- **2006** Anna Goławska legal counsellor's office - internship
- **2005** Sedpol Ltd. - Real estate agent internship

Education and selected trainings

- **National University of Singapore**, ChatGPT and its business appliances course, March 2024
- **Columbia Business School**, Advanced Management Program (Columbia Business School Alumni), 2022 - 2023
- **Ican Institute** Management Program, 2018 - 2019; First Time Manager Program, 2015 - 2016
- **Regional Chamber of Legal Advisers in Warsaw**, Bar Trainee, 2010 - 2013
- **University of Warsaw**,
Faculty of Economic Sciences, Mortgage Banking and Real Estate Market (Postgraduate), 2008 - 2009;
Faculty of Law and Administration (Studies completed with honours), 2003 - 2008;
Specializations: Real Estate Law, Commercial Law, Capital Market Law.

Licences

- Legal Counsels Bar member
- Licensed bankruptcy trustee (by Ministry of Justice)
- Licensed real estate agent (by Ministry of Infrastructure)

Skills, languages

- Excellent English, basic knowledge of German and Portuguese
- High software skills

Scientific achievements

- 2021 – Co-author of commentary on polish Restructuration and Bankruptcy Law
- 2008 – Bucerius Law School Scholarship, Hamburg, Germany; "Bucerius summer program - International Business Law"
- 2008 - completion of Faculty of Law and Administration with honours
- 2007 -2008 - scholarship program Socrates – Erasmus
Departments of Economics and Law (simultaneously) at Nova de Lisboa University – Portugal

Others

- Classified in in 2022 as 47th and in 2017 as 39th most influential lawyer in Poland by one of leading newspapers in Poland "Dziennik Gazeta Prawna"
- 2018 – 2022 - Urban Land Institute Poland Executive Committee member
- 2014 – to date – Build Europe Board of Directors Member
- 2009 - Volunteer at Centre for Social Welfare Warsaw, City Centre
- Hundreds of press comments and opinions published by main polish newspapers
- Conducted hundreds of training as trainer
- Acted as speaker in hundreds of panel discussions at industry conferences
- Few months of working and living in a car on Hawaii while technically being homeless. This showcases ability to embrace new challenges and step out of comfort zone.

Interests

- Squash, snowboard, wakeboarding, kite, travelling