

| Preliminary sales results Q4 2017 | Revenues in kPLN | | Dynamics | |
|-----------------------------------|------------------|------------------|--------------|------------------|
| | 2017 | 2016 | PLN | Local currencies |
| AmRest | 1 519 234 | 1 214 505 | 25.1% | 28.0% |
| Central Europe | 745 259 | 627 865 | 18.7% | 19.1% |
| Western Europe | 514 610 | 378 639 | 35.9% | 40.6% |
| Russia | 176 994 | 134 957 | 31.1% | 37.5% |
| China | 64 715 | 59 960 | 7.9% | 18.0% |
| Unallocated* | 17 656 | 13 084 | 34.9% | 34.8% |

* Results of "Unallocated" segment include estimated revenues of SCM Group