# QUARTERLY REPORT FOR Q2 2016 Trophy Holding Nyrt.



11 August 2016



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### 1. INTRODUCTION

#### 1.1. Registration data

Company:	Trophy Holding Nyrt.
Country of incorporation:	Hungary
Office:	1054 Budapest, Szabadság tér 7.
Phone:	(36) 1 814 6440
Fax:	(36) 1 814 6448
E-mailadress:	info@trophyholding.eu
Webpage:	http://www.trophyholding.eu

#### 1.2. Company's management

#### **Board of Directors**

Petronella Öregné Kocsis	Member of the Board of Directors
dr. Tamás Szimornyi	Chairman of the Board of Directors
Arnold Nagy	Member of the Board of Directors
Stantic Damir	Member of the Board of Directors
Igor Novak	Member of the Board of Directors

#### Supervisory Board

Nikola Liptak	Member of the Supervisory Board
Stella Lakatos	Member of the Supervisory Board
Tibor Nagy	Member of the Supervisory Board
Mihály Turán	Member of the Supervisory Board



### 2. QUARTERLY FINANCIAL STATEMENTS PREPARED ACCORDING TO THE PROVISIONS OF IAS/IFRS

#### 2.1 INDIVIDUAL STATEMENT OF FINANCIAL POSITIONS

#### ASSETS

				TrophyResort Nyrt.			
		SI	ATEMENT OF FINAN	CIAL POSITIONS (acco	ording to the provisio	ns of IAS/IFRS)	
No.		Description / '000HUF	30.06.2016	30.06.2016	30.06.2015	30.06.2015	changes%
			Q2	Q2 YTD	Q2	Q2 YTD	YTD
1	Α	Current assets	7 515 128	7 515 128	2 592 716	2 592 716	290%
2	Ι.	Liquid assets	9 062	9 062	18 002	18 002	50%
3	1.	Liquid assets of free disposal	9 062	9 062	18 002	18 002	50%
4	2.	Separated liquid assets					
5	3.	Promptly realizable liquid securities					
6	<i>II.</i>	Short-term investments,securities					
7	1.	Held-to-maturity securities signifying a creditor relationship					
8	2.	Securities signifying a creditor or an owner relationship marked out for sale					
9	3.	Other securities signifying a creditor or an owner relationship					
10	<i>III.</i>	Receivables	7 506 066	7 506 066	2 527 814	2 527 814	297%
11	1.	Accounts receivalbe (tradedebtors)	1 995 413	1 995 413	118 276	118 276	1687%
12	2.	Bills of exchange receivables	1 103 277	1 103 277	559 193	559 193	197%
13	3.	Non consolidated receivables from affiliated undertakings			100 658	100 658	
14	4.	Advances given for prodcuts andservices	785 230	785 230	1 179 056	1 179 056	67%
15	5.	Deposits and cautions					
16	6.	Other receivables	3 622 146	3 622 146	570 631	570 631	635%
17	7.	Expectedly returning sum of deferred tax receivables					



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18	8.	Positive balance of the expenses and revenues of constructions under way					0.4997
19	IV.	Inventories			46900	46900	0%
20	1.	Finished products					
21	2.	Work in progress, internediate and semi- finished products					
22	3.	Animals for breeding and fattening, otherlivestock					
23	4.	Raw materials and consumables					
24	5.	Goods forresale			46 900	46 900	0%
25	V.	Deferred expenses					
26	В	Long-term investments	176	176	1 236 176	1 236 176	0%
27	Ι.	Long-term financial investments					
28	1.	Held-to-maturity securities signifying a creditor relationship					
29	2.	Other securities signifying a creditor relationship or an owner relationship under 20 percent					
30	3.	Investments concerning undertakings taken into consolidation			1 236 000	1 236 000	
31	4.	Investments into not consolidated (affiliated) undertakings					
32	11.	Investments into investment trusts					
33	<i>III.</i>	Long-term receivables andl oans	176	176	176	176	100%
34	IV.	Subordinated receivables					
35	V.	Investments on tangible assets					
36	C	Immovables and personalties used inproduction	590 246	590 246	1 799 537	1 799 537	33%
37	Ι.	Land and buildings, rights to immovables	510 035	510 035	864 490	864 490	59%
38	<i>II.</i>	Plant, machinery, vehicles	3 416	3 416	91 243	91 243	4%
39	III.	Tools of great value					
40	IV.	Leased assets					
41	V.	Biological assets, naturalre sources					



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~~							Resort *****
42	VI.	Assets in course of construction	76 795	76 795	843 804	843 804	99
43	D	Intangible assets	441 700	441 700	0	0	
44	Ι.	Capitalized value of research and development	441 700	441 700			
45	<i>II.</i>	Concessions, licenses and similar rights and assets (not connected to immovables)					
46	III.	Intellectual properties					
47	IV.	Goodwill	0	0			
48		Total assets	8 547 250	8 547 250	5 628 429	5 628 429	1529

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Petronella Öregné Kocsis Member of the Board

Sóskút, 11.08.2016



#### LIABILITIES AND EQUITY

No.		Description / '000HUF	30.06.2016	30.06.2016	30.06.2015	30.06.2015	changes%
			Q2	Q2 YTD	Q2	Q2 YTD	YTD
49	E	Current liabilities	836 662	836 662	736 313	736 313	114%
50	1.	Accounts payable (trade creditors)	106 925	106 925	79 044	79 044	135%
51	2.	Bills of exchange payable					
52	3.	Short-term credits and loans	3 897	3 897	184 896	184 896	2%
53	4.	Advances received	2 031	2 031	2 031	2 031	100%
54	5.	Non consolidated short- term payables to affiliated undertakings					
55	6.	Deferred revenues			257 202	257 202	0%
56	7.	Deferred tax liabilities					
57	8.	Other short-term liabilities	723 809	723 809	213 140	213 140	340%
58	F	Long-term and subordinated liabilities			161 806	161 806	0%
59	1.	Long-term credits and loans			161 806	161 806	0%
60	2.	Debts on issue of bonds, convertible bonds					
61	3.	Leasing liabilities					
62	4.	Non consolidated long- term payables to affiliated undertakings					
63	5.	Other long-term liabilities					
64	6.	Subordinated liabilities					
65	7.	Expected (future) liabilities					
66	G	Shareholders'equity	7 710 588	7 710 588	4 730 310	4 730 310	163%
67	Ι.	Issued capital	7 300 000	7 300 000	4 200 000	4 200 000	1749
68	11.	(-) Ownership shares repurchased at bookvalue				0	
69	<i>III.</i>	Assets given in excess ofshares					
70	IV.	Accumulated profit reserve and current profit aftertax	410 588	410 588	530 310	530 310	779
71	V.	Differences resulting from market valuation				0	
72	VI.	Participation of external owners				0	
73		Total equity and liabilities	8 547 250	8 547 250	5 628 429	5 628 429	1529



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Öregné Kocsis Petronella Member of the Board



#### 3. INDIVIDUAL STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

No.		Description / '000HUF	30.06.2016	30.06.2016	30.06.2015	30.06.2015	changes%
			Q2	Q2 YTD	Q2	Q2 YTD	YTD
1	+	Net sales revenue	325 362	665 762	382 156	603 803	110%
2	+/-	Own performance capitalized					
3	-	Material costs	148 555	418 105	210 194	412 181	101%
4	-	Staff costs	12 745	27 010	17 446	22 787	119%
5	-	Depreciation	5 300	11 075	7 080	12 019	92%
6	=	Operating profit or loss	158 762	209 572	147 436	156 816	134%
7	+	Income and profit from financial transactions		2 000	2 195	4 388	46%
8	+	Other income and profit		931	50	50	18629
9	-	Expenses and losses from financial transactions			4 257	2 318	09
10	-	Other expenses and losses	3 501	5 144	58 242	10 698	489
11	=	Profit or loss before tax	155 261	207 359	87 182	148 238	1409
12	-	Income tax	15 740	20 740	19 000	14 000	1489
13	=	Profit or loss on ordinary activities	139 521	186 619	68 182	134 238	1399
14	+/-	Profit or loss on terminating activities					
15	-	Income tax					
16	=	After tax profit or loss on terminating activities					
17	+/-	Accumulated impact of changes in accountingpolicies					
18	-	Incometax					
19	=	After tax profit or loss from changes in accountingpolicies					
20	-	Stakes of external owners					
21	=	Profit or loss after tax	139 521	186 619	68 182	134 238	1399
22		Basic EPS(HUF/pieces)	3,82	5,11	3,25	6,39	809

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Sóskút, 11.08.2016



#### 3.2. INDIVIDUAL STATEMENT OF CHANGES IN EQUITY

		Trophy	Holding Nyrt.				
		INDIVIDUAL STATEME	NT OF CHANGES IN EQUITY				
Description / '000HUF	Issued capital	(-) Ownerships repurchased at book value	Assets given in excess of shares	Accumulated profit reserve and current profit after tax	Differences resulting from market valuation	Participation of external owners	Total
				Owners of the parent company		Non-controlling interests	
Opening balance at01.01.2015	2 736000			422351			3 158351
Transactions with owners /shareholders	1 464000						1 464000
- raise of issued capital / settling the issued, but not paid capital	1 464000						1 464000
Profit or loss				130978			130978
- profit or loss of current reporting period				130978			130978
Changes in participating interests in subsidiaries							
Effects of retrospective application of standards							
Effects of retrospective statements							
Other							
Closing balance at31.03.2015	4 200000			553329			4 753329
Opening balance at01.01.2016	4 200000			1 153969			5 353969
Transactions with owners /shareholders	3 100000			-930000			2 170000
- raise of issued capital / settling the issued, but not paid capital	3 100000			-930000			2 170000
Profit or loss				47098			47098
- profit or loss of current reporting period				47098			47098
Changes in participating interests in subsidiaries							
Effects of retrospective application of standards							
Effects of retrospective statements							
Other							
Closing balance at31.03.2016	7 300000			271067			7 571067
References to statement of financial positions	row 67	row 68	row 69	row 70	row 71	row 72	
Comparative amounts from statement of financial positions	7 300000			271067			

#### Connecting remarks:

1.) Analysis of other comprehensive income concerning all items of own equity:

N/A.

- '000HUF.

2a.) Amounts accounted as dividend payments towards owners in reporting period: 2b.) Dividends per share:

36.500.000 (number of shares)

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#### 3.3. INDIVIDUAL STATEMENT OF CASHFLOWS

	STATEMENT OF CASHFLO	W2		
		30.06.2016	30.06.2015	
No.	Description /THUF			%
1	Modofied profit beforetax	207 359	145 566	142%
	Fromwhich:			
	+ Profit before tax of ordinary businessactivities		148 238	0%
	+ Profit before tax on terminatingactivities	0		
	- Correction due to tangible assetsfound	0	-4 253	0%
	- Correction due to interestsreceived			
	+ Corrections due to paidinterests		1 581	0%
2	Accounteddepreciation	11 075	12 018	92%
3	Accounted loss invalue	0	26 723	0%
4	Difference between formation and utilization of provisions	0		
5	Fixed assetssold	0		
6	Variation in accounts payable (tradecreditors)	27 881	51 792	54%
7	Variation in other short-termliabilities	329 670	64 096	514%
8	Variation in tradedebtors	46 900	23 320	201%
9	Variation in curr. assets (w/o trade debtors and liquidassets)	-4 322 697	-306 657	1410%
10	Variation deferredexpenses	-257 202	0	
11	Tax paid or payable (onprofit)	-20 740	-14 000	148%
12	Dividends, shares paid orpayable			
13	Interestsreceived		4 253	0%
14	Interestspaid		-1 581	0%
	Fromwhich:			
	+ Interest booked asexpenses			
I.	OPERATIONCASH-FLOW:	-3 977 754	5 530	-71930%
15	Purchase of fixedassets	-915 000		
	Fromwhich:			
	+ Purchase of fixedassets	0		

	- Interest booked as purchase value ofassets	0		
16	Sale of fixedassets	2 065 342		
17	Dividendreceived	0		
II.	INVESTMENTCASH-FLOW:	1 150 342		
18	Receipts from shares issue (capitalinflux)	2 980 278		
19	Receiptsfromtheissueofbondsandsecuritiessignifyingacreditorrelationship	0		
20	Borrowings	0		
21	Redemption of long term loans / bankdeposits	0		
22	Non-repayable assetsreceived	0		
23	Cancellation of shares, disinvestments (capitalreduction)	0		
24	Bond paidback	0		
25	Loan installmentpayments	-161 806	-2 476	6535%
26	Long term loans granted, money deposited inbank	0		
27	Non-repayable assetstransferred			
28	Changes in liab. towards founders / other long termliabilities			
III.	FINANCIALCASH-FLOW:	2 818 472	-2 476	-113832%
IV.	VARIATION OF FINANCIALASSETS:			
	Opening amount of liquidassets	18 002	14 948	120%
	Closing balance of liquidassets	9 062	18 002	50%

#### 4. OTHER INFORMATION

## 4.1 Information of the rules applied to the preparation of the report, including information on changes to the applied accounting rules (policy)

The entity has not changed its accounting principles in the second quarter of 2016 in comparison to that of presented in the Information Document (ID). In the current second quarter, no consolidated but individual report was made.

# 4.2 Brief description of the most important achievements or failures of the issuer during the period of the report as well as description of the most important factors and events, in particular atypical ones, which impact the achieved results

As a single transaction, the sale of two business branches (Markaz and Hegyhátszentjakab) stand, that decreased the book value of related properties, receivables and liabilities. The value of the transaction was equal to that of the booking values, hence no changes in result occurred. The Q2 2016 profit result was overwhelmingly coming from the tender counseling and project management activities, as substraction of revenue and fees of hired subcontractors

The change in value of non-current assets was caused from the purchase of a building site and a know-how.

Worth to mention the decrease in value of the note receivables, otherwise no other significant change in value of other receivables occurred.

As previously reported, under the reshape and the building of the new holding structure, the establishment of two new legal entities (subsidiary companies) is going on, one in the field of textile trade, while the other in the field of project management and tender counseling, both of them as 100% owned subsidiaries.

The revenue coming from the sale of the two business branches will be utilized for the increase of properties portfolio mainly from liquidations of other entities at discounted prices. This kind of business activity is strongly connected to past of the Company with great experience.

Due to the increase of the seals team, the number of the Partners is in constant increase as planned, mainly focusing on the long run cooperations for the best calculable revenues. The subsidiary is being established now.

As indicated above and reported before, the project management branch will also be pursued in a 100% owned subsidiary within the holding structure, in which Trophy Holding Nyrt. will hold the coordinating and management rights and role.

Furthermore, again as previously reported, negotiations are going on in order to build cooperations with thriving companies, so that to secure and contribute the cash flow in the Company, but no signed contract was concluded yet.

The net sales revenue of the Trophy Holding Nyrt. reached over 665 million HUF. Around 90 % of the net sales revenue in the reviewed period is related to the sale of the two business branches. The net profit reached over 186 million HUF.

### 4.3 If the issuer has published forecasts of financial results – a position on the probability of achievement of the published forecasts of the results presented in the quarterly report

New business forecast has not been released, however the planned financial plans are fulfilled.

# 4.4 If the information document of the issuer contained the information referred to in § 10(13a) of Exhibit 1 to the Alternative Trading System Rules – a description of the status of implementation of activities and investments of the issuer and the timetable of their implementation

The completion of the here before detailed investments are the obligation of the buyer as written before. Update of the above deadlines is therefore not reasonable.

### 4.5 If the issuer took initiatives to develop its activities aimed to implement innovative solutions at the enterprise during the period of the report – information on such activities

The industrial components production factory located in Heves County, Markaz, Hungary, the sale is already been done as reported. Former buyer was Rolling Visual Kft,

#### 4.6 Description of the organisation of the group indicating consolidated entities

Trophy Holding Nyrt. in the current period Q2 did not form a capital group as it was a sole company with individual report; while from the third quarter, it is intended to consist of a holding group of its 100% owned subsidiaries. More in time of the relevant period.

### 4.7 If the issuer holds a group and does not prepare consolidated financial statements – reasons why such statements are not prepared

Not applicable.

## 4.8 Issuer's shareholding structure including specification of registered shareholders holding at least 5% of votes at the general meeting at the date of the report

At the time of Q2 period

Shareholder	No of shares / No of votes	Shareholding / votes at General Meeting (%)
Öregné Kocsis Petronella*	15.018.168	41,14%
Bankár HoldingZrt.	3.000.000	8,22%
NERO TRADE Kft.	3.261.905	8,94%
Heczel József	2.000.000	5,48%
Others	13.219.927	36,22%

\*- Member of the Board of Directors

#### 4.9 Information on the number of persons employed by the issuer's capital group converted into FTEs

Employment structure as of June 30, 2015 and June 30, 2016:

Employment structure	30.06.2015	30.06.2016
General & Administration	12	6
Sales	7	8
Hotel & Hotel Services	7	4
TOTAL	26	18

Changes are in the relation with the restructure aims, effectiveness of administrative duties is reached with decreased number of staff, while the focus on sales activities required the increase of number. Hotel and Hotel Services staff has not been decreased yet, due to the valid contracts but will be repealed.