

The 4<sup>th</sup> quarter 2019 SaaS segment results were as the following:

		Q3 2019	Q4 2019	change
SaaS clients (at the end of the period)	quant.	55	90	63,6%
SaaS clients (average quarterly)	quant.	37	77	107,2%
SaaS sales (quarter)	EUR	3 541	13 063	268,9%
SaaS ARPC (average monthly)	EUR	32	57	78,0%

\*ARPC [Average revenue per paying customer] – average revenue from an active [paying] customer calculated according to the formula – revenues from the SaaS segment [monthly] / number of paying customers in a month.