

Preliminary sales results Q4 2017	Revenues in kPLN		Dynamics	
	2017	2016	PLN	Local currencies
AmRest	1 213 335	917 878	32.2%	28.0%
Central Europe	745 259	627 865	18.7%	19.1%
Western Europe	514 610	378 639	35.9%	40.6%
Russia	176 994	134 957	31.1%	37.5%
China	64 715	59 960	7.9%	18.0%
Unallocated*	17 656	13 084	34.9%	34.8%

* Results of "Unallocated" segment include estimated revenues of SCM Group