



Filip Paszke

An experienced capital markets senior executive with over 22 years of proven track record in brokerage, investment banking and private banking areas. Responsible for building of best-in-class teams, high impact leadership skills. Experience in over a 100 capital market transactions including largest IPOs on the Polish market, SPOs, ABBs, M&As, corporate & covered bonds issues. Vast network of contacts within Polish and CEE corporate landscape.



Warsaw Stock Exchange, Warsaw

Independent Member of the Supervisory Board, June 2017 – present

- Member of the Audit, Strategy, Regulations & Corporate Governance Committees

Polish Securities Brokers' Association

Council Member of the Polish Securities Brokers' Association, June 2017 – June 2019



Bank Polski

PKO Bank Polski, Warsaw

Managing Director, Head of PKO BP Brokerage & Private Banking, October 2014 – July 2019

- responsible for capital markets at the largest Polish and CEE banking institution including: Institutional & Retail Brokerage, Research, ECM, DCM, M&A, Private Banking
- managed a team of 400 professionals across a number of investment banking & private banking business lines with a total revenue target of EUR 80m+
- under my supervision PKO BP ranked No. 1 broker in terms of trading on WSE, was voted No. 1 research house by Polish institutional investors, became No. 1 in ECM league tables in Poland and was ranked top 5 broker in CEE region in Exel ranking by international institutional investors. PKO was awarded 'Broker of the Year' title by WSE in 2017 and 2018.



Société Générale Corporate & Investment Banking, Warsaw Branch

Head of Equity Capital Markets Poland & CEE, January 2013 – September 2014

- responsible for origination, coordination, execution of equity capital markets transactions for SG on the Polish market
- successful origination and execution of 6 ECM landmark transactions in just 18 months (1x IPO, 2x SPO, 3x ABB)



BZ WBK Brokerage, Santander Global Banking & Markets, Warsaw

Head of Equities, Member of the Management Board, September 2009 – June 2012

- in charge of Institutional Brokerage business including: ECM, Sales, Research, Corporate Brokerage
- took part in origination, coordinated and was responsible for execution of 22 capital market transactions
- BZ WBK Brokerage maintained top 5 position in terms of market share in trading and was voted no 1 broker in IPOs in 2010 and ranked second best institutional broker in 2011 by Polish institutional investors

BZ WBK Brokerage, Warsaw

Head of Institutional Brokerage Department, January 2005 – September 2009

- in charge of Institutional Sales and Research
- took part in origination and was responsible for execution of IPOs large block transactions
- focusing on expanding of market share in secondary trading

BZ WBK Brokerage, Warsaw

Head of Equity Sales Desk, July 2000 – December 2004

- market share expansion, responsible for contacts with international investors

BZ WBK Brokerage, Warsaw

Responsible for setting up Institutional Brokerage Business in Warsaw, September 1999 – July 2000

BZ WBK Bank, Poznań

Associate in Capital Market Department, Assistant to CEO, August 1997 – September 1999

EDUCATION



IESE Business School, Barcelona

- Advanced Management Program 2018-2019

Uniwersytet Adama Mickiewicza, Poznań, Poland 1992 - 1997

- Master Degree in Management & Marketing



SKILLS, CERTIFICATIONS & INTERESTS

Languages: Polish: native, English, French: fluent, German, Russian: basic

Interests: Long distance running (3:38 marathon, 1:31 half marathon), skiing, cross country biking, music, guitar playing