

Financial highlights for Q3 2020

## Consolidated financial highlights

|                              | (PLN '000)           |                      | (EUR '000)           |                      |
|------------------------------|----------------------|----------------------|----------------------|----------------------|
|                              | for the period       | for the period       | for the period       | for the period       |
|                              | Jan 1 –              | Jan 1-               | Jan 1 –              | Jan 1-               |
| _                            | Sep 30 2020          | Sep 30 2019          | Sep 30 2020          | Sep 30 2019          |
| Revenue                      | 7 788 663            | 8 666 404            | 1 753 414            | 2 011 420            |
| Operating profit             | 433 966              | 591 696              | 97 696               | 137 329              |
| Profit before tax            | 371 817              | 544 634              | 83 705               | 126 406              |
| Net profit                   | 263 085              | 415 894              | 59 227               | 96 526               |
| Comprehensive income for the |                      |                      |                      |                      |
| period                       | 250 975              | 410 185              | 56 500               | 95 201               |
| Number of shares             | 99 195 484           | 99 195 484           | 99 195 484           | 99 195 484           |
| Earnings per                 |                      |                      |                      |                      |
| ordinary share (PLN)         | 2,28                 | 3,87                 | 0,51                 | 0,90                 |
|                              |                      |                      |                      |                      |
| Net cash from operating      |                      |                      |                      |                      |
| activities                   | 1 784 234            | 1 178 270            | 401 674              | 273 469              |
| Net cash from investing      |                      |                      |                      |                      |
| activities                   | (1 700 623)          | (1 039 804)          | (382 851)            | (241 332)            |
| Net cash from financing      | (204,000)            | (445.020)            | (/F <b>7</b> 4F)     | (403.204)            |
| activities                   | (291 908)            | (445 039)            | (65 715)             | (103 291)            |
| Total net cash flows         | (208 297)            | (306 573)            | (46 893)             | (71 154)             |
| Cash at beginning of period  | 770 087              | 846 532              | 173 365              | 196 475              |
| Cash at end of period        | 576 137              | 551 990              | 129 702              | 128 114              |
|                              | as at<br>Sep 30 2020 | as at<br>Dec 31 2019 | as at<br>Sep 30 2020 | as at<br>Dec 31 2019 |
| Non-current assets           | 12 521 870           | 10 705 437           | 2 766 164            | 2 513 899            |
| Current assets               | 3 954 088            | 4 773 254            | 873 484              | 1 120 877            |
| Non-current liabilities      | 4 756 788            | 4 288 382            | 1 050 806            | 1 007 017            |
| Current liabilities          | 3 572 026            | 3 496 362            | 789 084              | 821 031              |
| Equity                       | 8 147 144            | 7 693 947            | 1 799 758            | 1 806 727            |
| • •                          | 495 977              | 495 977              | 109 565              | 116 468              |
| Share capital                |                      |                      |                      |                      |
| Non-controlling interests    | 899 194              | 657 573              | 198 638              | 154 414              |

Grupa Azoty Page 2 of 3

## Separate financial highlights

|                                     | (PLN '000)     |                | (EUR '000)     |                |
|-------------------------------------|----------------|----------------|----------------|----------------|
|                                     | for the period | for the period | for the period | for the period |
|                                     | Jan 1 -        | Jan 1-         | Jan 1 -        | Jan 1-         |
| B                                   | Sep 30 2020    | Sep 30 2019    | Sep 30 2020    | Sep 30 2019    |
| Revenue                             | 1 207 548      | 1 511 188      | 271 848        | 350 738        |
| Operating profit                    | 28 274         | 93 002         | 6 365          | 21 585         |
| Profit before tax                   | 130 465        | 142 259        | 29 371         | 33 017         |
| Net profit                          | 116 798        | 120 573        | 26 294         | 27 984         |
| Comprehensive income for the period | 73 213         | 100 654        | 16 482         | 23 361         |
| Number of shares                    | 99 195 484     | 99 195 484     | 99 195 484     | 99 195 484     |
| Earnings per                        |                |                |                |                |
| ordinary share (PLN)                | 1,18           | 1,22           | 0,27           | 0,28           |
|                                     |                |                |                |                |
| Net cash from operating             |                |                |                |                |
| activities                          | 349 576        | 305 128        | 78 698         | 70 818         |
| Net cash from investing             |                |                |                |                |
| activities                          | (731 105)      | (131 305)      | (164 589)      | (30 475)       |
| Net cash from financing             | 0.40.440       | (=0 == t)      |                |                |
| activities                          | 268 163        | (70 776)       | 60 370         | (16 427)       |
| Total net cash flows                | (113 366)      | 103 047        | (25 521)       | 23 917         |
| Cash at beginning of period         | 1 158 379      | 1 000 980      | 260 779        | 232 321        |
| Cash at end of period               | 1 046 703      | 1 113 676      | 235 638        | 258 477        |
|                                     | as at          | as at          | as at          | as at          |
|                                     | Sep 30 2020    | Dec 31 2019    | Sep 30 2020    | Dec 31 2019    |
| Non-current assets                  | 8 277 640      | 7 490 721      | 1 828 585      | 1 759 005      |
| Current assets                      | 1 601 649      | 1 749 672      | 353 815        | 410 866        |
| Non-current liabilities             | 3 080 208      | 2 615 741      | 680 438        | 614 240        |
| Current liabilities                 | 1 885 238      | 1 784 022      | 416 462        | 418 932        |
| Equity                              | 4 913 843      | 4 840 630      | 1 085 500      | 1 136 698      |
| Share capital                       | 495 977        | 495 977        | 109 565        | 116 468        |

Selected items of the statement of profit or loss and other comprehensive income, statement of financial position and statement of cash flows were translated into the euro using the generally applicable method described below:

- Items of assets and equity and liabilities in the statement of financial position were translated at the exchange rate effective for the last day of the reporting period: the exchange rate as at June 30th 2020 was EUR 1 = PLN 4.5268 (table No. 191/A/NBP/2020), the exchange rate as at December 31st 2019 was EUR 1 = PLN 4.2585 (table No. 251/A/NBP/2019),
- Items of the statement of profit or loss and other comprehensive income and statement of cash flows were translated using the arithmetic average of the EUR/PLN rates quoted by the National Bank of Poland as effective for the last day of each month in the reporting period:

in the period January 1st-September 30th 2020, the average exchange rate was EUR 1 = PLN 4.4420;

in the period January 1st-September 30th 2019, the average exchange rate was EUR 1 = PLN 4.3086.

The translation was made using the exchange rates specified above by dividing amounts expressed in thousands of the złoty by the exchange rate.

Grupa Azoty Page 3 of 3