MARIE BRIZARD
WINE & SPIRITS

HALF-YEAR FINANCIAL REPORT 2024

CONTENTS

1

FIRST HALF 2024 ACTIVITY REPORT

The following information updates or supplements the information set out in the management report prepared by the Board of Directors in respect of the 2023 financial year.

1.1 FIRST HALF 2024 KEY FIGURES

Summary first half 2024 consolidated income statement

(€000)	H1 2024	H1 2023
Revenues excluding excise duties	**94,934**	**98,763**
Cost of goods sold	(58,731)	(62,578)
Gross margin	**36,203**	**36,185**
Gross margin ratio	*38.1%*	*36.6%*
EBITDA	**8,479**	**8,138**
Underlying operating profit	5,219	5,350
Net profit/(loss)	**6,530**	**5,106**
Earnings per share	0.06	0.05

First half 2024 revenues excluding excise duties came to €94.9 million, down 3.9% versus H1 2023 (excluding currency impact). This decrease is mainly due to a decline in International Cluster sales despite stable sales in the France Cluster.

Amid a challenging environment in 2024, the gross margin ratio came to 38.1% in H1 2024, up from 36.6% in H1 2023. This 150 bp increase in 2024 reflects the Group’s cost optimisation initiative and rigorous sales policy aimed at achieving a partial return to past profitability levels, which declined during the strong wave of inflation.

First half 2024 EBITDA was up 4% from H1 2023, totalling €8.5 million, despite the decline in revenues over the same period.

The France Cluster maintained its performance, posting a slight increase, with EBITDA amounting to €6.1 million in H1 2024, up from €6.0 million in H1 2023. This improvement reflects the slight growth in Cluster revenues, despite the sluggish market, and continued control of production costs and structural costs.

The International Cluster posted EBITDA of €4.1 million, stable compared to H1 2023.
The Lithuanian subsidiary’s decline in profitability during the first half, mainly due to temporary difficulties in the bulk and export markets, was offset by growth in the industrial services segment in Spain, along with increased profitability in Brazil in line with the subsidiary’s plan to improve EBITDA.

The holding company posted an EBITDA loss of €1.8 million compared to a €1.9 million loss in H1 2023.

First half net profit amounted to €6.5 million, up €1.4 million from H1 2023 due to an improvement in operating profit and net financial income, bolstered by optimised cash investments.

Analysis of revenues by region

H1 2024 revenues by Cluster

(€m)	H1 2023	LFL change	Currency impact	H1 2024	LFL change (excl. currency impact)	Change (incl. currency impact)
FRANCE CLUSTER	42.1	0.5	-	42.5	+1.1%	+1.1%
INTERNATIONAL CLUSTER	56.7	(4.3)	-	52.4	-7.6%	-7.6%
TOTAL MBWS	98.8	(3.8)	-	94.9	-3.9%	-3.9%

H1 2024 EBITDA by Cluster

(€m)	H1 2023	LFL change	Currency impact	H1 2024	LFL change (excl. currency impact)	Change (incl. currency impact)
FRANCE CLUSTER	6.0	0.1	-	6.1	+2.4%	+2.4%
INTERNATIONAL CLUSTER	4.1	0.0	0.0	4.1	+0.5%	+0.5%
HOLDING COMPANY	(1.9)	0.1	-	(1.8)	+7.3%	+7.3%
TOTAL MBWS	8.1	0.3	0.0	8.5	+3.7%	+3.7%

France Cluster

The France Cluster posted first half 2024 revenues of €42.5 million, up 1.1% versus H1 2023 despite the general slowdown in the spirits market. In Q2 2024, sales for the France Cluster showed a slight improvement, up 1.6% to €23.0 million. This increase is mainly due to the solid performance of the Group's strategic brands, notably William Peel, Marie Brizard and Sobieski. The France Cluster is still benefiting from the effect of the price increase applied at the end of Q1 2023, buoyed by the positive performance of the On Trade sector, which enjoyed a strong start to the summer season despite the impact of the weather. Revenues were also bolstered by the stocking effect among certain customers at the end of the period in view of the upcoming Paris 2024 Olympic Games.

EBITDA amounted to €6.1 million, up €0.1 million versus H1 2023, representing a 2.4% increase.

International Cluster

International revenues amounted to €52.4 million, down 7.6% versus H1 2023 at constant exchange rates.

The international market was influenced by diverging trends:

- revenues from European subsidiaries were still down overall in Q2 2024 from the same period last year. The solid performance from the subcontracting business in Spain failed to offset the decline in revenues in the industrial services segment, which was penalised by falling ethanol bulk unit sale prices in Lithuania and inventory rundowns among some of our brand-owner partners in Bulgaria;
- with regard to the subsidiaries in the Americas, sales in the United States and Brazil continued to grow in the first half of 2024 despite a slight dip in Q2 2024: in the United States, the growth of the Sobieski brand in the second quarter was entirely absorbed by the decline of the Marie Brizard brand, while in Brazil, second quarter sales appear to have been impacted to a greater extent by the macro-economic environment;
- continued decline in sales on export markets, particularly in the Asia Pacific region (primarily due to the Australian, Korean and Taiwanese markets) and in Western Europe, the Middle East and Africa; sales also declined in the second quarter in Eastern Europe (Poland).

EBITDA for the Cluster remained steady at €4.1 million (up 0.5% from H1 2023).

MBWS International

Revenues fell to €6.5 million in H1 2024, down 22.8% from €8.4 million the previous year.

Europe

- In the export markets of Western Europe, Middle East and Africa, second quarter revenues fell by 23.3% due to poor sales performances in a number of markets, notably Germany, Benelux and Italy, despite a recovery in business in Africa and French overseas departments and territories, with growth for the Strategic Brands William Peel and Gautier.
- In the Eastern European export markets, Q2 2024 sales in Poland fell sharply by 34.4% compared to 2023, against the backdrop of a highly competitive whisky market and our importer's desire to reduce its inventories. Sales of Gautier were up.

Americas: The Americas export region recorded a 27.7% decline in revenues in the second quarter as sales of Strategic Brands slowed, particularly Gautier in Canada.

Asia Pacific: The Asia Pacific region saw a substantial 46.7% decline in the second quarter, particularly in Korea, Taiwan and Australia, including a drop in Marie Brizard sales, partly offset by an improved performance from Gautier in Japan and Australia.

MBWS Spain

Revenues were virtually stable at €15.1 million (up 0.1%) in the first half of 2024. The entity posted a solid 11.2% increase in sales in the second quarter, mainly driven by growth in industrial subcontracting services. Moreover, the delay in the first quarter due to a line stoppage for industrial equipment replacement in March was largely caught up in the second quarter. Brand business, particularly Marie Brizard, continued to struggle during the first half.

MBWS Scandinavia

H1 2024 revenues in Scandinavia rose 22.3% to €1.6 million. Second quarter revenues were up 48.3%, bolstered by sales growth in the Agent Brands business and an improved performance from Strategic Brands, particularly Marie Brizard and Sobieski.

MBWS Baltics

The Baltic States posted H1 2024 revenues of €13.3 million, down 13.5%. Lithuania posted a 10.5% decline in revenues in the second quarter. The Industrial Service bulk business was penalised by the fall in market prices, while the Brand business declined, particularly in exports, despite significant growth for Sobieski and Bajoru in the domestic market.

MBWS Bulgaria

Bulgaria posted a 10.5% decline in revenues in the first half of 2024 to €9.6 million. Revenues fell slightly in Q2 (down 0.6% versus 2023). The domestic market is growing, driven by the wine business. The industrial services subcontracting business continued to decline in the second quarter, albeit more slowly than in the first quarter, reflecting a partial recovery from the inventory rundown observed at the start of the year.

Imperial Brands

US revenues for the first half of 2024 came to €4.4 million, up 13.2% (excluding currency impact) versus H1 2023. In the United States, second quarter sales were down 12.5%, with contrasting performances from Strategic Brands, notably a slowdown in imports of Marie Brizard, despite growth in the local market, and an upturn in Sobieski shipments following a local increase in inventories of certain formats in a market which remains competitive and challenging for the category.

Dubar

In Brazil, after a strong start to the year, second quarter sales were down 2.6% on 2023, mainly due to the weaker performance of Flagship Regional Brands. The improvement in revenues from Agent Brands and Strategic Brands, in particular Marie Brizard, was not enough to offset the business slowdown of Local Brands. Overall, H1 2024 revenues came to €1.6 million, up 22.3% (excluding currency impact) versus H1 2023.

Holding company

The holding company posted an EBITDA loss of €1.8 million, a slight improvement of €0.1 million or 8.4% on H1 2023, reflecting the Group's strategy of reducing and controlling operating costs.

1.2 OUTLOOK

The Group is committed to establishing the conditions for profitable development of its brand portfolio and markets (subsidiaries and sales networks, direct export).

In the wake of the health crisis and the subsequent disruption to markets, upstream industrial chains, supply shortages and drastic inflation from 2022 onwards, the Group has adopted a rigorous and proactive approach to negotiations, brand development and commercial operations with all its customers.

It has thus demonstrated its ability to remain agile and resilient, by pursuing the following objectives:

- balance the necessary price increases against inflation in raw material and other production costs, particularly in 2022 and 2023;
- maintain the value growth approach while pursuing business development wherever the brands allow (notably in France, Lithuania, Bulgaria, Western Europe and the main export markets), as one of the main objectives for 2024.

The year 2024 will see a return to normal, with a resumption of the fall in consumer volumes, combined with inventory rundowns by certain importer customers and brand-owner partners, as well as downward pressure on prices following the exceptional wave of inflation of the last two years.

The Group is pursuing its strategy of focusing on value-added activities, with an emphasis on:

- strategic development priorities, which are essential for supporting our investments for sustainable growth;
- continuous innovation and diversification of the product portfolio to attract a more diversified customer base, two concepts lying at the heart of the Group's strategy. These initiatives are designed to respond to changing consumer preferences and maintain our position as market leader;
- geographic expansion, which also remains a key priority, despite the current difficulties in the export market, with a particular focus on emerging markets in Asia and Africa.

By developing our international presence, the Group is seeking growth drivers to offset the maturity of traditional markets in Europe and North America with a view to diversifying revenue sources and capturing new growth opportunities with "good value for money" products;

- proactive management of production costs and overheads, which remains a priority in the face of persistent inflationary pressures. The implementation of effective cost-control strategies, including targeted Capex investments, aims to safeguard operating margins while continuing to offer high-quality products at the right prices;
- the integration of sustainable practices throughout our operations. Investments and initiatives to reduce our environmental footprint are a crucial element in meeting consumer expectations and increasing environmental regulations. Our commitment to Corporate Social Responsibility (CSR) is reflected in concrete actions to promote the sustainability and well-being of the communities in which we operate.

The Group pays attention to price elasticity in the face of volatile consumer demand following price adjustments mainly carried out in 2023, despite more a challenging economic and sectoral backdrop. Resilience in the face of economic and commercial challenges is central to the Group's approach, enabling it to move forward with agility amid an ever-changing environment.

Although the commercial outlook remains unclear for the end of the year, the Group is striving to maintain the positive trend of EBITDA growth in 2024. The Group is actively preparing for the 2025 financial year, which will be affected by the considerable impact of inflation on the ageing alcohols produced during the inflationary period. The Group is approaching the future with caution by focusing on profitability thanks to its growth initiatives, rigorous commercial and operational management and tight control of structural costs.

NB: Significant post-balance sheet events are set out in Section 7.4.

2

FIRST HALF 2024 CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

2.1 FIRST HALF 2024 CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

First half consolidated income statement

(€000)	Note	H1 2024	H1 2023
Revenues		**115,177**	**116,955**
Excise duties		(20,243)	(18,192)
Net revenues excluding excise duties	**4**	**94,934**	**98,763**
Cost of goods sold		(58,731)	(62,578)
External expenses	5.1	(12,843)	(13,617)
Personnel expense	5.2	(14,935)	(13,894)
Taxes and levies		(718)	(835)
Depreciation and amortisation charges		(3,169)	(2,936)
Other operating income	5.3	1,795	1,834
Other operating expenses	5.3	(1,123)	(1,387)
Underlying operating profit		**5,219**	**5,350**
Non-recurring operating income	5.4	2,238	1,440
Non-recurring operating expenses	5.4	(1,424)	(1,489)
Operating profit		**6,032**	**5,300**
Income from cash and cash equivalents	5.5	818	59
Gross cost of debt	5.5	(138)	(124)
Net cost of debt		**680**	**(65)**
Other financial income	5.5	200	115
Other financial expenses	5.5	(180)	(123)
Net financial income/(expense)		**700**	**(74)**
Profit before tax		**6,733**	**5,226**
Income tax	5.6	(203)	(120)
Net profit/(loss) from continuing operations		**6,530**	**5,106**
Net profit/(loss) from discontinued operations			
NET PROFIT/(LOSS)		**6,530**	**5,106**
Group share		6,521	5,102
of which Net profit/(loss) from continuing operations		6,521	5,102
of which Net profit/(loss) from discontinued operations			
Non-controlling interests		9	4
of which Net profit/(loss) from continuing operations		9	4
of which Net profit/(loss) from discontinued operations			
Earnings per share from continuing operations, Group share (€)	5.7	€0.06	€0.05
Diluted earnings per share from continuing operations, Group share (€)	5.7	€0.06	€0.05
Earnings per share, Group share (€)	5.7	€0.06	€0.05
Diluted earnings per share, Group share (€)	5.7	€0.06	€0.05
Weighted average number of shares outstanding		111,884,212	111,856,360
Diluted weighted average number of shares outstanding		111,884,212	111,856,360

First half consolidated comprehensive income statement

(€000)	H1 2024	H1 2023
Net profit/(loss) for the financial year	**6,530**	**5,106**
Items reclassifiable through profit & loss		
Cash flow hedges, net of tax		
Translation differences	228	(66)
Items not reclassifiable through profit & loss		
Revaluation of defined benefit plan liabilities, net of tax		
Items of other comprehensive income for the financial year, net of tax	**228**	**(66)**
COMPREHENSIVE INCOME	**6,758**	**5,040**
Of which:		
Group share	6,749	5,036
Share attributable to non-controlling interests	9	4

Half-year consolidated balance sheet

ASSETS

(€000)	Note	30/06/2024	31/12/2023
Non-current assets			
Goodwill	6.1	14,704	14,704
Intangible assets	6.1	74,445	76,137
Property, plant and equipment	6.2	32,847	31,206
Financial assets	6.3	958	965
Non-current derivatives	6.12		
Deferred tax assets	5.6	2,858	2,712
Total non-current assets		**125,812**	**125,724**
Current assets			
Inventory and work-in-progress	6.4	53,644	51,546
Trade receivables	6.5	40,599	40,999
Tax receivables		637	1,217
Other current assets	6.6	11,420	10,852
Current derivatives	6.12	330	83
Cash and cash equivalents	6.7	47,078	45,133
Assets held for sale	1.25		
Total current assets		**153,707**	**149,830**
TOTAL ASSETS		**279,519**	**275,554**

EQUITY & LIABILITIES

(€000)	Note	30/06/2024	31/12/2023
Shareholders' equity			
Share capital	6.8	156,786	156,786
Additional paid-in capital		72,815	72,815
Consolidated and other reserves		(17,561)	(26,332)
Translation reserves		(8,518)	(8,746)
Consolidated net profit/(loss)		6,521	8,732
Shareholders' equity (Group share)		**210,043**	**203,254**
Non-controlling interests		103	94
Total shareholders' equity		**210,147**	**203,348**
Non-current liabilities			
Employee benefits	6.10	1,601	1,497
Non-current provisions	6.10	3,591	3,738
Long-term borrowings – due in > 1 year	6.11	3,126	2,538
Other non-current liabilities	6.13	1,533	1,577
Deferred tax liabilities	5.6	200	145
Total non-current liabilities		**10,051**	**9,495**
Current liabilities			
Current provisions	6.10	3,094	3,633
Long-term borrowings – due in < 1 year	6.11	863	656
Short-term borrowings	6.11	3,105	3,615
Trade and other payables		34,056	34,095
Tax liabilities		95	416
Other current liabilities	6.13	18,108	20,241
Current derivatives	6.12	1	55
Liabilities held for sale			
Total current liabilities		**59,322**	**62,711**
TOTAL EQUITY AND LIABILITIES		**279,519**	**275,554**

First half consolidated cash flow statement

(€000)	H1 2024	H1 2023
Total consolidated net profit/(loss)	**6,530**	**5,106**
Depreciation and provisions	2,883	1,580
Gains/(losses) on disposals and dilution	(418)	18
Operating cash flow after net cost of debt and tax	**8,995**	**6,704**
Income tax charge/(income)	203	120
Net cost of debt	(667)	63
Operating cash flow before net cost of debt and tax	**8,530**	**6,887**
Change in working capital 1 (inventories, trade receivables/payables)	(2,553)	607
Change in working capital 2 (other items)	(1,874)	(5,270)
Tax paid/received	49	(2,317)
Cash flow from operating activities	**4,153**	**(93)**
Purchase of PP&E and intangible assets	(2,662)	(1,858)
Decrease in loans and advances granted	(11)	116
Disposal of PP&E and intangible assets	477	
Impact of change in consolidation scope	(4)	(116)
Cash flow from investment activities	**(2,200)**	**(1,858)**
Capital increase		
New borrowings		37
Borrowings repaid	(447)	(360)
Net interest (paid)/received	599	(11)
Net change in short-term debt	(463)	(55)
Cash flow from financing activities	**(311)**	**(389)**
Impact of exchange rate fluctuations	304	(263)
Change in cash and cash equivalents	**1,945**	**(2,603)**
Opening cash and cash equivalents	45,133	47,496
Closing cash and cash equivalents	47,078	44,893
Change in cash and cash equivalents	**1,945**	**(2,603)**

Statement of changes in shareholders' equity

(€000)	Share capital	Additional paid-in capital	Consoli-dated reserves	Revaluation of defined benefit plan liabilities	Fair value adjust-ments	Translation reserves	Treasury shares	Shareholders' equity (Group share)	Non-controlling interests	Total shareholders' equity
OPENING POSITION AT 01/01/2023	**156,786**	**72,815**	**(17,429)**	**595**		**(8,520)**	**(9,640)**	**194,607**	**333**	**194,940**
Profit for the period			8,732					8,732	20	8,751
Translation differences						(226)		(226)		(226)
Items of other comprehensive income				12				12		12
Comprehensive income for the period			**8,732**	**12**		**(226)**		**8,517**	**20**	**8,537**
Capital increase										
Treasury shares							(13)	(13)		(13)
Change in consolidation scope			143					143	(259)	(116)
Other changes			0							
Transactions with shareholders			**144**				**(13)**	**131**	**(259)**	**(129)**
CLOSING POSITION AT 31/12/2023	**156,786**	**72,815**	**(8,554)**	**607**		**(8,746)**	**(9,653)**	**203,254**	**94**	**203,348**
Profit for the period			6,521					6,521	9	6,530
Translation differences						229		228		228
Items of other comprehensive income										
Comprehensive income for the period			**6,521**			**229**		**6,749**	**9**	**6,758**
Capital increase										
Treasury shares							43	43		43
Change in consolidation scope										
Other changes			(4)					(4)		(4)
Transactions with shareholders			**(4)**				**43**	**39**		**39**
CLOSING POSITION AS AT 30/06/2024	**156,786**	**72,815**	**(2,037)**	**607**		**(8,517)**	**(9,610)**	**210,043**	**103**	**210,146**

NOTES TO THE FIRST HALF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Marie Brizard Wine & Spirits (MBWS) is a société anonyme (French limited company) with a Board of Directors incorporated under French law and subject to the provisions of the French Commercial Code. MBWS shares are listed on the Paris (Euronext, Compartment B) and Warsaw (WSE) stock exchanges. The MBWS Group operates in the wine and spirits sector.

The Company's registered office is at 10-12 Avenue du Général Charles de Gaulle, Charenton-Le-Pont (94220), France.

The condensed consolidated financial statements for the six months ended 30 June 2024 were approved by the Board of Directors on 25 September 2024.

Amounts are stated in thousands of euros, unless specified otherwise.

Note 1 : Accounting rules and policies

Note 1.1 : Accounting principles and policies applied

The condensed consolidated financial statements of MBWS SA and its subsidiaries (the Group) for the six months ended 30 June 2024 have been prepared in compliance with IAS 34 "Interim Financial Reporting" under the IFRS framework and with all standards and interpretations adopted by the European Union that are compulsorily applicable to financial years beginning on or after 1 January 2024.

These standards include the standards approved by the IASB (International Accounting Standards Board), i.e. IFRS, and their interpretations as adopted by the European Union.

The condensed financial statements do not contain all of the information required by IFRS for the presentation of annual financial statements and should therefore be read in conjunction with the Group annual consolidated financial statements for the year ended 31 December 2023 as presented in the 2023 Annual Financial Report, which may be viewed on the Company website at http://www.mbws.com.

The accounting policies and methods applied to the condensed consolidated financial statements for the six months ended 30 June 2024 are identical to those applied to the consolidated financial statements for the year ended 31 December 2023, with the exception of the following accounting standards which are mandatory for financial years beginning on or after 1 January 2024:

- Amendments to IAS 1: Presentation of Financial Statements – Non-current Liabilities with Covenants;
- Amendments to IAS 7/IFRS 17: Supplier Finance Agreements;
- Amendments to IFRS 16: Lease Liability in a Sale and Leaseback.

These amendments to the standards and their interpretations had no material impact on the financial statements for the six months ended 30 June 2024.

The preparation of the consolidated financial statements requires Group Management to make a number of estimates and assumptions that affect the amounts recorded in assets and liabilities, as well as the amounts recorded in income and expenses for the financial year. These estimates are based on the going concern assumption and on the information available at the time of preparation. These estimates may be revised if the circumstances on which they were based change or if new information becomes available. Actual results may differ from these estimates. At 30 June 2024, management was not aware of any factors that might call into question the estimates used to prepare the annual financial statements for the year ended 31 December 2023.

Note 1.2 : Going concern

- The Group first half 2024 financial statements have been prepared on a going concern basis, taking into account the known situation at the reporting date, as described above, and the latest cash requirement estimates made against the backdrop of a return to normal, with a resumption of the fall in consumer volumes, combined with inventory rundowns by certain importer customers as well as downward pressure on prices following the exceptional wave of inflation of the last two years.

The running of operations based on current short-term challenges and economic conditions has led to an improvement in overall profitability, in terms of timing, across the Group's businesses in H1 2024, which enabled the Group to generate surplus cash.

Note 1.3 : Underlying valuation principles

The financial statements have been prepared according to the historical cost principle, with the exception of certain asset and liability categories measured at fair value in accordance with the rules imposed by IFRS.

Note 1.4 : Use of estimates and assumptions

The preparation of consolidated financial statements in accordance with IFRS requires management to make judgements and estimates and to use assumptions that affect the accounting principles applied, as well as the valuation of assets, liabilities, income and expenses. Such estimates and assumptions are based on experience and on a set of criteria that management considers reasonable and realistic.

The underlying estimates and assumptions are reviewed on an ongoing basis. The impact of these reviews is recorded in the accounting period in which the reviews took place, or in future accounting periods, where applicable.

Note 1.5 : Financial liabilities

Financial liabilities primarily consist of IFRS 16 adjusted future lease liabilities. These financial liabilities are initially measured at fair value less direct transaction costs. They are subsequently valued at their amortised cost using the effective interest rate method.

Note 1.6 : Discontinued operations

An operation that is discontinued or classified as held for sale represents a material operation for the Group which is either sold or classified as an asset held for sale. Income statement items relating to these held-for-sale or discontinued operations are separated out in the financial statements for all the periods shown, if they are of a material nature for the Group.

In accordance with IFRS 5 (Non-Current Assets Held for Sale and Discontinued Operations), an asset is considered as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. The asset must be available for immediate sale and its sale must be highly probable. Assets or asset groups held for sale are presented separately on the balance sheet at the lower of carrying amount and fair value less costs to sell. These assets are no longer depreciated or amortised.

Note 1.7 : Indicators used to measure the Group's performance

The Group uses revenues, gross margin and EBITDA as its main performance indicators, which are calculated as follows:

Revenues

Revenues are recorded net of discounts, commercial benefits granted, promotional expenses paid to customers and sales taxes.

Gross margin

The gross margin comprises revenues excluding excise duties less cost of goods sold.

Like-for-like change

Like-for-like change corresponds to change:

- at constant exchange rates: adjusted for changes in exchange rates during the period (amounts in year N are translated at year N-1 exchange rates for the same period);
- at constant consolidation scope: adjusted for discontinued contracts, acquisitions and disposals.

EBITDA

(€000)	H1 2024	H1 2023	
UNDERLYING OPERATING PROFIT	**5,219**	**5,350**	
Items to be added back:			
- Depreciation and amortisation charges	3,169	2,936	
- Retirement provisions	104	(22)	Note 5.2
- Additions to provisions	154	302	Note 5.3
Items to be excluded:			
- Provision reversals	(168)	(428)	Note 5.3
= EBITDA	**8,478**	**8,138**	

Note 2 : Main highlights

Note 2.1: Downsizing of the Board of Directors in line with the Company's organisational structure and goals

On 13 February 2024, the Board of Directors duly noted the resignation of Pascale Anquetil and Serge Héringer from their positions as Director. In order to ensure the efficiency of the Board's work, tailor its size to the Company's organisational structure and better reflect the new contours of the Company, the Board of Directors decided that these positions would be eliminated. The Company's Board of Directors now consists of ten members, including two independent directors. This change is also aimed at strengthening the Group's ability to achieve its strategic objectives with agility and efficiency.

Note 2.2: Threshold crossing disclosure by the shareholder concert ("the Concert")

- On 21 February 2024, the Concert that entered into a shareholder agreement on 19 December 2023 notified MBWS that it had crossed the threshold of 5% of the Company's voting rights on 20 February. At the date of this threshold crossing, the Concert held 6.19% of the share capital and 5.01% of the voting rights.
- On 28 March 2024, the Concert notified MBWS that two new shareholders had joined the agreement and had accordingly crossed the thresholds of 2.5% and 5% of MBWS's share capital and voting rights on 25 March. As a result, on 27 March the Concert held 7.15% of the share capital and 5.79% of the voting rights.
- On 23 April 2024, the Concert notified MBWS that on 19 April it had once again exceeded the threshold of 7.5% of the share capital of MBWS. As a result, on 22 March the Concert held 7.73% of the share capital and 6.26% of the voting rights.
- On 24 May 2024, the Concert notified MBWS that on 23 May it had once again exceeded the threshold of 7.5% of the voting rights of MBWS. As a result, on 24 May the Concert held 9.28% of the share capital and 7.51% of the voting rights.

Note 3 : Change in consolidation scope

During the first half of 2024, the Group liquidated the Lithuanian subsidiary SIA MBWS Distribution.

2

Note 4 : Segment information

The financial information for each segment is presented along the same lines as the internal reporting process used to measure the Group's performance. Following several disposals carried out since 2019 (in particular the Polish businesses and Moncigale), with effect from 1 January 2021 the Group restructured its management into two Clusters (France Cluster and International & Wines Cluster) under the overall management of the holding company. Pursuant to IFRS 8, the Group's businesses are now presented according to the two Clusters, France and International.

Segment information - income statement

(€000)	France	International	Holding company	H1 2024
Revenues	**42,513**	**72,664**		**115,177**
Excise duties	32	(20,275)		**(20,243)**
Net revenues excluding excise duties	**42,545**	**52,389**		**94,934**
UNDERLYING OPERATING PROFIT/(LOSS)	**5,226**	**2,312**	**(2,320)**	**5,218**

(€000)	France	International	Holding company	H1 2023
Revenues	**42,099**	**74,856**		**116,955**
Excise duties	(19)	(18,173)		**(18,192)**
Net revenues excluding excise duties	**42,080**	**56,683**		**98,763**
UNDERLYING OPERATING PROFIT/(LOSS)	**5,653**	**2,509**	**(2,812)**	**5,350**

Segment information - balance sheet

(€000)	*France*	*International*	*Holding company*	30/06/2024
Goodwill	**14,704**	**0**		**14,704**
Intangible assets	72,108	1,105	1,232	**74,445**
Property, plant and equipment	9,229	22,782	837	**32,847**
NON-CURRENT ASSETS	**96,041**	**23,886**	**2,069**	**121,996**

(€000)	*France*	*International*	*Holding company*	31/12/2023
Goodwill	**14,704**	**(0)**		**14,704**
Intangible assets	73,025	1,153	1,959	**76,137**
Property, plant and equipment	9,263	21,180	763	**31,206**
NON-CURRENT ASSETS	**96,992**	**22,333**	**2,722**	**122,047**

Note 5 : Notes to the income statement

Note 5.1 : External expenses

(€000)	H1 2024	H1 2023
Marketing and promotion	(2,989)	(2,647)
Rent and maintenance	(1,235)	(1,250)
Transport	(1,407)	(1,535)
Other external services	(7,202)	(8,184)
EXTERNAL EXPENSES	**(12,843)**	**(13,617)**

Note 5.2 : Personnel expense

(€000)	H1 2024	H1 2023
Payroll	(11,599)	(10,779)
Social security and personal insurance charges	(3,231)	(3,137)
Retirement provisions	(104)	22
PERSONNEL EXPENSE	**(14,935)**	**(13,894)**

Note 5.3 : Other operating income and expenses

A breakdown of other operating income and expenses is provided below:

(€000)	Income	Expense	H1 2024	H1 2023
Provisions and reversals	701	(360)	342	626
Total other operating income and expenses	1,093	(763)	330	(180)
TOTAL OTHER OPERATING INCOME AND EXPENSES	**1,795**	**(1,123)**	**672**	**446**

Note 5.4 : Non-recurring operating income and expenses

(€000)	Income	Expense	H1 2024
Value gain of goodwill, PP&E and intangible assets	726	(900)	(174)
Restructuring income and expenses	511	(99)	412
Gains/losses on asset disposals, acquisition costs	478	(29)	449
Other	523	(396)	127
NON-RECURRING OPERATING INCOME AND EXPENSES	**2,238**	**(1,424)**	**813**

During the first half of the year, the Group recorded a €0.7 million reversal of the impairment charge on property, plant and equipment for MBWS Spain and a €0.9 million impairment charge against the Marie Brizard brand, as well as a partial reversal of the provision for the 2022 job protection plan (PSE) in the amount of €0.5 million.

(€000)	Income	Expense	H1 2023
NON-RECURRING OPERATING INCOME AND EXPENSES	**1,440**	**(1,489)**	**(50)**

Note 5.5 : Net financial income/(expense)

(€000)	Income	Expense	H1 2024	H1 2023
Income from cash and cash equivalents	818		818	59
Interest and similar charges		(138)	(138)	(124)
Net cost of debt	**818**	**(138)**	**680**	**(65)**
Provisions and reversals				
Exchange gains/losses	197	(213)	(16)	(29)
Other financial income and expenses	4	33	37	21
Other financial income and expenses	**200**	**(180)**	**21**	**(8)**
NET FINANCIAL INCOME/(EXPENSE)	**1,018**	**(318)**	**700**	**(74)**

H1 2024 net financial income was boosted by income from cash and cash equivalents.

Note 5.6 : Income tax

First half income tax is calculated using projected annual rates in each of the Group's tax jurisdictions, corrected for the main permanent differences. The current tax charge for first half 2024 amounted to €0.2 million.

The Group also recognised deferred tax assets of €2.9 million and deferred tax liabilities of €0.2 million.

Note 5.7 : Earnings per share

NET EARNINGS, GROUP SHARE AND NET EARNINGS FROM CONTINUING OPERATIONS, PER SHARE

(€000 unless specified otherwise)	H1 2024	H1 2023
Numerator (€000)		
Net profit/(loss), Group share	6,521	5,102
Net profit from continuing operations, Group share	6,521	5,102
Denominator (number of shares)		
Number of shares outstanding	111,884,212	111,856,360
Number of shares outstanding after dilution	111,884,212	111,856,360
Earnings per share (€)		
Earnings per share, Group share (€)	€0.06	€0.05
Diluted earnings per share, Group share (€)	€0.06	€0.05
Earnings per share from continuing operations, Group share (€)	€0.06	€0.05
Diluted earnings per share from continuing operations, Group share (€)	€0.06	€0.05

Note 6 : Notes to the balance sheet

Note 6.1 : Intangible assets and goodwill

(€000)	31/12/2023	Acquisitions	Disposals	Net depr./ impairment	Other changes	Change in consolidation	Translation differences	30/06/2024
Goodwill	143,254							143,254
Concessions and patents	1,569				(1)			1,569
Right-of-use assets – concessions and patents	973							973
Trademarks	131,646						(67)	131,579
Other intangible assets	15,614	154	(39)					15,729
Right-of-use assets – other intangible assets								
Gross value	**293,055**	**154**	**(39)**		**(1)**		**(66)**	**293,104**
Goodwill	(128,550)							(128,550)
Concessions and patents	(1,274)			(6)				(1,280)
Right-of-use assets – concessions and patents	(973)							(973)
Trademarks	(57,453)			(900)				(58,353)
Other intangible assets	(13,964)			(835)				(14,799)
Right-of-use assets – other intangible assets								
Depreciation and provisions	**(202,214)**			**(1,740)**				**(203,956)**
NET VALUE	**90,841**	**154**	**(39)**	**(1,740)**	**(1)**		**(66)**	**89,148**

(€000)	31/12/2022	Acquisitions	Disposals	Net depr./ impairment	Other changes	Change in consolidation	Translation differences	31/12/2023
Goodwill	143,254							143,254
Concessions and patents	1,582		(14)					1,569
Right-of-use assets – concessions and patents	973							973
Trademarks	131,618		(9)				36	131,646
Other intangible assets	15,355	279	(20)		(1)			15,614
Right-of-use assets – other intangible assets								
Gross value	**292,782**	**279**	**(43)**		**(1)**		**37**	**293,055**
Goodwill	(128,550)							(128,550)
Concessions and patents	(1,267)		7	(15)				(1,274)
Right-of-use assets – concessions and patents	(781)			(191)	(1)			(973)
Trademarks	(57,300)		9	(162)				(57,453)
Other intangible assets	(12,333)		2	(1,631)				(13,964)
Right-of-use assets – other intangible assets								
Depreciation and provisions	**(200,231)**		**18**	**(1,999)**	**(1)**			**(202,214)**
NET VALUE	**92,551**	**279**	**(25)**	**(1,999)**	**(2)**		**37**	**90,841**

GOODWILL

Goodwill is derived from historical acquisitions of companies and brands made by the MBWS Group, the largest items being Marie Brizard and William Peel.

TRADEMARKS

At 30 June 2024, the net book value of trademarks was €73.2 million. The main trademarks valued were the Marie Brizard trademarks acquired by the Group in 2006.

IMPAIRMENT OF NON-CURRENT ASSETS

At each interim reporting date, pursuant to IAS 34 the Group is required to identify potential indications of impairment and carry out additional tests if necessary. As part of this interim reporting, the Group carried out an impairment test in accordance with the procedures described in the 2023 parent company financial statements and updated the assumptions as at 30 June 2024, which led to a €0.9 million impairment charge being recognised against the Marie Brizard brand.

Note 6.2 : Property, plant and equipment

(€000)	31/12/2023	Acquisitions	Disposals	Net depr./ impairment	Other changes	Change in consolidation	Translation differences	30/06/2024
Land	4,931		(15)				(63)	4,853
Right-of-use assets – land	980							980
Buildings	35,217	188			818		(30)	36,193
Right-of-use assets – buildings	2,531	388	(224)				()	2,694
Plant, machinery and equipment	51,277	1,242	(16)		1,117		(68)	53,552
Right-of-use assets – plant, machinery and equipment	435	94	(47)		(11)		(3)	469
Other PP&E	8,295	159	(253)		(419)		(6)	7,775
Right-of-use assets – other PP&E	1,894	822	(150)		(336)		(9)	2,222
PP&E in progress	1,995	574	(41)		(1,475)			1,053
Gross value	**107,555**	**3,466**	**(746)**		**(306)**		**(179)**	**109,791**
Land	(186)			(4)				(190)
Right-of-use assets – land	(364)			(39)	(1)			(404)
Buildings	(26,458)			(187)	(504)		14	(27,135)
Right-of-use assets – buildings	(1,183)		213	(172)				(1,142)
Plant, machinery and equipment	(40,787)		13	(787)	(75)		52	(41,584)
Right-of-use assets – plant, machinery and equipment	(389)		47	(44)	11		2	(373)
Other PP&E	(5,380)		246	(155)	20		6	(5,263)
Right-of-use assets – other PP&E	(1,097)		130	(213)	323		3	(854)
PP&E in progress	(505)			(4)	509			
Depreciation and provisions	**(76,349)**		**649**	**(1,605)**	**283**		**77**	**(76,944)**
NET VALUE	**31,206**	**3,466**	**(97)**	**(1,605)**	**(22)**		**(102)**	**32,847**

(€000)	31/12/2022	Acquisitions	Disposals	Net depr./ impairment	Other changes	Change in consolidation	Translation differences	31/12/2023
Land	5,621	23			(747)		34	4,931
Right-of-use assets – land	1,070	4			(94)			980
Buildings	34,352	312	(180)		708		25	35,217
Right-of-use assets – buildings	2,384	157			(9)		()	2,531
Plant, machinery and equipment	49,143	1,415	(839)		1,522		34	51,277
Right-of-use assets – plant, machinery and equipment	442	2	(15)		5		1	435
Other PP&E	7,342	969	(272)		255		1	8,295
Right-of-use assets – other PP&E	1,418	1,114	(40)		(599)		1	1,894
PP&E in progress	1,716	2,134			(1,854)			1,995
Gross value	**103,488**	**6,130**	**(1,345)**		**(813)**		**95**	**107,555**
Land	(886)			(8)	708			(186)
Right-of-use assets – land	(269)			(95)				(364)
Buildings	(26,360)		132	(120)	(97)		(12)	(26,458)
Right-of-use assets – buildings	(866)			(327)	9			(1,183)
Plant, machinery and equipment	(40,693)		869	(931)	(4)		(27)	(40,787)
Right-of-use assets – plant, machinery and equipment	(331)			(58)			(1)	(389)
Other PP&E	(5,264)		265	(302)	(76)		(3)	(5,380)
Right-of-use assets – other PP&E	(1,329)		33	(316)	577		1	(1,097)
PP&E in progress	(495)			(10)				(505)
Depreciation and provisions	**(76,556)**		**1,298**	**(2,167)**	**1,118**		**(42)**	**(76,349)**
NET VALUE	**26,932**	**6,130**	**(47)**	**(2,167)**	**305**		**53**	**31,206**

Note 6.3 : Financial assets

(€000)	31/12/2023	Acquisitions/ increases	Disposals/ decreases	Net charges	Other changes	Change in consolidation	Translation differences	30/06/2024
Equity investments	7,160							7,160
Other long-term securities	10							10
Other financial assets	8,194	11	(18)		1			8,187
Other receivables	6,250							6,250
Gross value	**21,614**	**11**	**(18)**		**1**			**21,608**
Equity investments	(7,159)							(7,159)
Other financial assets	(7,241)							(7,241)
Other receivables	(6,250)							(6,250)
Impairment charges	**(20,649)**							**(20,649)**
NET VALUE	**965**	**11**	**(18)**		**1**			**958**

(€000)	31/12/2022	Acquisitions/ increases	Disposals/ decreases	Net charges	Other changes	Change in consolidation	Translation differences	31/12/2023
Equity investments	7,159				1			7,160
Other long-term securities	10							10
Other financial assets	8,375	2	(184)		1		(1)	8,194
Other receivables	6,250							6,250
Gross value	**21,795**	**2**	**(184)**		**2**		**(1)**	**21,614**
Equity investments	(7,159)							(7,159)
Other financial assets	(7,241)							(7,241)
Other receivables	(6,250)							(6,250)
Impairment charges	**(20,649)**							**(20,649)**
NET VALUE	**1,146**	**2**	**(184)**		**2**		**(1)**	**965**

EQUITY INVESTMENTS

Equity investments primarily correspond to investments in companies with no operations or companies that are in the process of being shut down.

Most of these investments have been fully written off.

OTHER FINANCIAL ASSETS

Other financial assets primarily correspond to the commercial paper purchased from Cisco Investment Bank in 2006.

Note 6.4 : Inventory and work-in-progress

The breakdown of inventory and work-in-progress at the closing date was as follows:

(€000)	**30/06/2024**	**31/12/2023**
Raw materials	30,731	31,543
Work-in-progress	5,754	4,941
Semi-finished and finished goods	11,688	9,669
Traded goods	7,019	7,263
Gross value	**55,192**	**53,415**
Raw materials	(550)	(783)
Work-in-progress	(14)	(11)
Semi-finished and finished goods	(588)	(583)
Traded goods	(396)	(492)
Impairment charges	**(1,548)**	**(1,869)**
NET VALUE	**53,644**	**51,546**

Note 6.5 : Trade receivables

(€000)	**30/06/2024**	**31/12/2023**
Trade receivables	41,160	41,552
Impairment of trade receivables	(561)	(553)
NET TRADE RECEIVABLES	**40,599**	**40,999**

Some Group companies have signed direct factoring agreements with their main customers in order to boost their cash position. Off-balance sheet factoring agreements meet the derecognition conditions set out in IFRS 9.

Accordingly, the trade receivables assigned are not shown under balance sheet assets. The amount received in consideration for assigned receivables not due was €0.3 million, down from H1 2023.

Note 6.6 : Other current assets

(€000)	**30/06/2024**	**31/12/2023**
Advances and payments on account	2,212	1,675
Payroll and tax receivables	2,778	2,745
Short-term deposits		
Other receivables	9,431	9,435
Gross value	**14,421**	**13,855**
Other receivables	(3,001)	(3,003)
Impairment charges	**(3,001)**	**(3,003)**
NET VALUE	**11,420**	**10,852**

Note 6.7 : Cash and cash equivalents

(€000)	30/06/2024	31/12/2023
Cash equivalents	30,365	15,596
Cash	16,713	29,538
CASH AND CASH EQUIVALENTS	**47,078**	**45,133**

Cash equivalents correspond to short-term investment products, including €20.7 million for MBWS SA and €9.6 million for Imperial Brands.

Note 6.8 : Shareholders' equity

BREAKDOWN OF SHARE CAPITAL AND DILUTIVE INSTRUMENTS

	30/06/2024	31/12/2023
Share capital (€)	**156,785,752**	**156,785,752**
Number of shares	111,989,823	111,989,823
Par value (€)	1.4	1.4
Treasury shares		
Number of shares	105,611	117,558

Shares held as at 30 June 2024 are shares held in registered accounts. The treasury shares held by the Group have no voting or dividend rights.

POTENTIAL DILUTION

	30/06/2024	31/12/2023
Number of shares comprising the share capital	**111,989,823**	**111,989,823**
Potential dilution from share warrants	-	-
Potential dilution from bonus shares		
Potential dilution from bonus preference shares		
Potential dilution from exercise of stock options	-	-
Potential number of shares	**111,989,823**	**111,989,823**
SHARE CAPITAL IN EUROS (PAR VALUE OF €1.4)	**156,785,752**	**156,785,752**

Note 6.9 : Employee benefits

The Group's commitments comprise end-of-career benefits and long-service awards. These defined benefit plans are accounted for in accordance with IAS 19 revised. The main country concerned by employee benefits is France. At 30 June 2024, the commitments amounted to €1.6 million.

Note 6.10 : Provisions

(€000)	31/12/2023	Charges	Reversal (prov. used)	Reversal (prov. not used)	Other changes	Change in consolidation	Translation differences	30/06/2024
PROVISIONS FOR PENSIONS AND EMPLOYEE BENEFITS (SEE NOTE 6.9)	1,497	104						1,601
Social security provisions	823							823
Other non-current provisions	2,914			(89)	(57)			2,768
OTHER NON-CURRENT PROVISIONS	3,738			(89)	(57)			3,591
Social security provisions – due in < 1 year	2,201	63	(124)	(388)				1,752
Other provisions – due in < 1 year	1,433		(28)				(62)	1,343
CURRENT PROVISIONS	3,633	63	(152)	(388)			(62)	3,094

(€000)	31/12/2022	Charges	Reversal (prov. used)	Reversal (prov. not used)	Other changes	Change in consolidation	Translation differences	31/12/2023
PROVISIONS FOR PENSIONS AND EMPLOYEE BENEFITS (SEE NOTE 6.9)	1,769	58		(319)	(12)			1,497
Social security provisions	781	72	(30)					823
Other non-current provisions	1,759	89			1,066			2,914
OTHER NON-CURRENT PROVISIONS	2,540	162	(30)		1,066			3,738
Social security provisions – due in < 1 year	4,426	5	(2,047)	(183)				2,201
Other provisions – due in < 1 year	991	295	(234)	(23)	387		17	1,433
CURRENT PROVISIONS	5,417	300	(2,281)	(206)	387		17	3,633

SOCIAL SECURITY PROVISIONS

Social security provisions are mainly related to the restructuring plans implemented in France in 2022. They amounted to €2.6 million at 30 June 2024, down €0.4 million from 31 December 2023.

Note 6.11 : Borrowings

Group borrowings increased to €7.1 million at 30 June 2024, including €4 million of lease liabilities.

BREAKDOWN OF BORROWINGS BY TYPE AND MATURITY

(€000)	30/06/2024	Current	Non-current	31/12/2023	Current	Non-current
Other medium to long-term borrowings	2	1	1	2	1	1
Lease liabilities (1)	3,987	862	3,125	3,191	655	2,537
Short-term financing and overdrafts	3,105	3,105		3,615	3,615	
Gross debt	7,094	3,968	3,126	6,809	4,271	2,538
Cash & cash equivalents	(47,077)	(47,077)		(45,132)	(45,132)	
NET BORROWINGS	(39,983)	(43,109)	3,126	(38,323)	(40,861)	2,538

BREAKDOWN OF BORROWINGS BY CURRENCY

(€000)	30/06/2024	31/12/2023
Euro	2,569	2,264
Other currencies	4,526	4,545
GROSS BORROWINGS	7,095	6,809

Note 6.12 : Financial instruments and management of financial risk

ACCOUNTING CLASSIFICATION AND MARKET VALUE OF FINANCIAL INSTRUMENTS

The following table presents the fair value of financial assets and liabilities, as well as their carrying amount.

The Group distinguishes between three categories of financial instruments based on the valuation methods used, and uses this classification, in accordance with international accounting standards, to present the characteristics of the financial instruments recognised on the balance sheet at fair value through profit or loss at the closing date:

Level 1: financial instruments quoted in active markets;

Level 2: financial instruments for which the fair value assessment calls for valuation techniques based on observable market data;

Level 3: financial instruments for which the fair value assessment calls for valuation techniques based on non-observable data (inputs with a value resulting from assumptions not based on transaction prices observable on the markets, on the same instrument or on observable market data available at the closing date) or which are only partially observable.

(€000)	VALUATION LEVEL	BREAKDOWN BY ACCOUNTING CLASSIFICATION				Book value 30/06/2024
		Fair value through profit or loss	Fair value through equity	Financial assets at amortised cost	Liabilities at amortised cost	
Assets:						
Non-consolidated equity investments	Level 3		1			**1**
Other financial assets				957		**957**
Trade receivables				40,599		**40,599**
Other current assets				11,420		**11,420**
Asset derivatives	Level 2		330			**330**
Cash & cash equivalents				47,077		**47,077**
Liabilities:						
Long-term borrowings and Lease liabilities					3,990	**3,990**
Short-term borrowings					3,105	**3,105**
Liability derivatives	Level 2		1			**1**

(€000)	VALUATION LEVEL	BREAKDOWN BY ACCOUNTING CLASSIFICATION				Book value 31/12/2023
		Fair value through profit or loss	Fair value through equity	Financial assets at amortised cost	Liabilities at amortised cost	
Assets:						
Non-consolidated equity investments	Level 3		1			**1**
Other financial assets				964		**964**
Trade receivables				40,999		**40,999**
Other current assets				10,852		**10,852**
Asset derivatives	Level 2		83			**83**
Cash & cash equivalents				45,133		**45,133**
Liabilities:						
Long-term borrowings and Lease liabilities					3,193	**3,193**
Short-term borrowings					3,615	**3,615**
Liability derivatives	Level 2		55			**55**

The valuation methods adopted for financial instruments are as follows:

- Other non-financial assets: book values represent reasonable estimations of their market value.
- Derivatives: fair value is determined according to the standard valuation methods including market conditions at the closing date.

MANAGEMENT OF FINANCIAL RISK

Liquidity risk

- At 30 June 2024, Group cash and cash equivalents amounted to €47.1 million. Group financing arrangements include short-term credit facilities and factoring agreements.

The following table presents the maturity of each financing arrangement:

(€000)	Amounts outstanding at 30/06/2024	< 1 year	2 years	3 years	4 years	5 years +
Other medium to long-term borrowings	2	1	1			
Finance lease	3,987	862	978	286	1,274	587
Short-term financing and overdrafts	3,105	3,105				
TOTAL GROSS DEBT	**7,094**	**3,968**	**979**	**286**	**1,274**	**587**

Market risk

Market risk corresponds to the risk that changes in market prices, such as exchange rates, interest rates and the price of equity instruments, will affect Group earnings or the value of financial instruments held. The main market risk that the Group faces is currency risk. The Group is exposed to currency risk insofar as sales, purchases, receivables and borrowings are denominated in a different currency to the functional currency of each Group entity. The functional currencies of Group entities are primarily the euro and the US dollar. The types of transaction listed above are mainly denominated in euro, US dollar and pound sterling.

The Group's main exposure relates to purchases of whisky in pounds sterling.

(€000 unless specified otherwise)	Fair value – assets	Fair value – liabilities	Net value 30/06/2024	Net value 31/12/2023
Forward currency purchases / Options (GBP)	330	(1)	329	28
TOTAL FOREIGN EXCHANGE DERIVATIVES	**330**	**(1)**	**329**	**28**

Risk relating to shares and other financial investments

With the exception of treasury shares held under the liquidity agreement, the Group has no financial investments likely to be exposed to the risk of price fluctuations.

Counterparty risk on financial transactions

The Group may be exposed to counterparty risk, including on temporary cash investments, the value of hedging instruments and the recovery of trade receivables. The Group selects its counterparties in a thorough and diverse manner in order to limit its exposure. The counterparty risk relating to trade receivables is limited, due to the significant number of customers included in the portfolio and their geographical diversification.

The ageing schedule for trade receivables at 30 June 2024 and 31 December 2023 was as follows:

(€000)	30/06/2024	Not due	< 90 days overdue	90-180 days overdue	> 180 days overdue
Trade receivables	41,160	28,473	11,834	153	700
Impairment charges	(561)				(561)
Net trade receivables	**40,599**	**28,473**	**11,834**	**153**	**138**

(€000)	31/12/2023	Not due	< 90 days overdue	90-180 days overdue	> 180 days overdue
Trade receivables	41,552	25,878	14,646	307	721
Impairment charges	(553)				(553)
Net trade receivables	**40,999**	**25,878**	**14,646**	**307**	**167**

Note 6.13 : Other liabilities

OTHER NON-CURRENT LIABILITIES

(€000)	30/06/2024	31/12/2023
Investment subsidies	1,125	1,176
Other	408	401
OTHER NON-CURRENT LIABILITIES	**1,533**	**1,577**

OTHER CURRENT LIABILITIES

(€000)	30/06/2024	31/12/2023
Advances and down payments received	876	747
Tax and social security payables (incl. excise duty)	13,209	15,223
Deferred income	289	105
Other payables	3,734	4,165
OTHER CURRENT LIABILITIES	**18,108**	**20,241**

Note 7 : Additional information

Note 7.1 : Pledging of assets and off-balance sheet commitments

PLEDGES

Country	Nature of the obligation	Nature of the assets	Value of pledge at 30/06/2024 *(€000)*
Bulgaria	Credit facility	Real estate	8,054

OFF-BALANCE SHEET COMMITMENTS

Alcohol duty deposits

In some countries where Group subsidiaries operate (France, Lithuania, Bulgaria and Denmark), deposits must be paid to Customs as security for payment of excise duties on alcohol. These deposits are generally paid by insurance companies and banks on behalf of the subsidiaries concerned.

Long-term purchase commitments

Cognac Gautier has contracted long-term commitments to purchase cognac raw materials.

MBWS France has contracted long-term commitments to purchase whisky raw materials.

(€000)	30/06/2024	< 1 year	1 to 3 years	> 3 years
Commitments relating to the issuer's operating activities				
Commitment to purchase raw materials	217,668	16,105	51,247	150,316

Note 7.2 : Litigation and contingent liabilities

DISPUTE IN UKRAINE

The Company's Ukrainian subsidiary, Belveder Ukraine LLC, was placed in court-ordered liquidation in January 2014, on the basis of a ruling handed down by the Kiev Commercial Court following proceedings instituted at the request of one of the company's creditors in July 2011.

MBWS holds around 85% of Belveder Ukraine LLC's overall debt.

Belveder Ukraine LLC's assets (including shares in the subsidiaries owned by the company in liquidation and assets belonging to its subsidiaries, which are now controlled by the liquidator appointed by the Kiev Commercial Court) were transferred to a third party outside the Company's control in November 2014.

Following several proceedings initiated by the Company, the Kiev Court upheld the Company's claims in early April 2015, (i) overturned the November 2014 sale of its assets in Ukraine and (ii) ordered the liquidation proceedings to be reopened.

This decision was upheld by the Ukraine High Commercial Court on 22 March 2016. However, several decisions have been handed down since then, including one approving the resale of assets by the first purchaser, despite the first sale having been declared invalid.

Proceedings were still pending at the reporting date.

The ongoing conflict in the region will potentially slow down the procedure for a settlement of this dispute in the short term.

OTHER POINTS

On 11 April 2019, the French antitrust authorities conducted unannounced visits and seizures at the Company's premises as part of an investigation into suspected anti-competitive practices, namely the exchange of information between (i) COFEPP and MBWS and between (ii) MBWS and Castel, in breach of cartel regulations. The Company provided all available information and remained at the disposal of the investigation department of the French antitrust authorities to provide any additional information. As part of this procedure, the Group had also contested the legality of the order of the liberty and custody judge, which was the basis of the visit and seizures, and of the manner in which the visit and seizures were conducted, before the Paris Court of Appeal. In a ruling dated 9 December 2020, the Paris Court of Appeal upheld the order handed down by the liberty and custody judge and dismissed the Company's appeal.

In a decision dated 20 April 2022, the Court of Cassation dismissed the appeal brought by the Company against the decision of the Paris Court of Appeal. To date, the Company has received no information from the French antitrust authorities as to whether the matter is being pursued or not. If the antitrust authorities were to pursue the matter, it would be difficult at this stage to assess its potential impact on MBWS. Therefore, no provision has been recognised in the Company's financial statements to date.

Note 7.3 : Related parties

Material transactions with related parties mainly include transactions with subsidiaries of the COFEPP group. In H1 2024, they comprised:

- services and raw material purchases totalling €6.3 million,
- sales of finished goods totalling €7.7 million.

During the six months ended 30 June 2024, relations between the Group and related companies remained comparable to those for the year ended 31 December 2023. No transactions of an unusual nature or amount occurred during the period.

Note 7.4 : Post-balance sheet events

There is no particular event that has occurred since the end of H1 2024 such as to require specific communication.

2.2 STATUTORY AUDITORS' REPORT ON THE FIRST HALF 2024 FINANCIAL STATEMENTS

Period from 1 January to 30 June 2024

To the Shareholders,

In execution of the engagement entrusted to us by your General Meetings and in application of Article L. 451-1-2 III of the French Monetary and Financial Code, we have:

- carried out a limited review of the financial statements of Marie Brizard Wine & Spirits SA for the six months from 1 January to 30 June 2024, as appended to this report;
- verified the information provided in the half-year activity report.

The first half financial statements were prepared under the responsibility of the Board of Directors. It is our responsibility to express an opinion on these financial statements, based on our limited review.

I – Opinion on the financial statements

We conducted our limited review in accordance with professional standards applicable in France.

A limited review consists mainly of discussions with senior executives responsible for financial and accounting matters and the conduct of analytical procedures.

This work is less extensive than that required for a full audit conducted in accordance with professional standards applicable in France. Accordingly, the assurance obtained from a limited review that the financial statements, taken as a whole, are free from material misstatement is a limited assurance, less than that obtained from an audit.

Based on our limited review, we have not identified any material misstatements that would render the first half financial statements non-compliant with IAS 34 "Interim Financial Statements" as adopted by the European Union.

II – Specific verifications

We have also verified the information provided in the half-year activity report commenting on the first half financial statements, on which we conducted a limited review.

We have no matters to report regarding the fair presentation of that information and on its consistency with the first half financial statements.

Paris La Défense, 27 September 2024

The Statutory Auditors

MAZARS	**KPMG**
Jessica Cluzeau	Adrien Johner
Partner	Partner

3

STATEMENT BY THE PERSON RESPONSIBLE FOR THE FIRST HALF 2024 FINANCIAL REPORT

3.1 STATEMENT BY THE PERSON RESPONSIBLE FOR THE FIRST HALF 2024 FINANCIAL REPORT

"I hereby certify that, to the best of my knowledge, the condensed financial statements for the six months ended have been prepared in accordance with applicable accounting standards and give a true and fair view of the assets and liabilities, financial position and earnings of the company and all companies included in the consolidation, and that the half-year activity report presented at the beginning of the report gives a fair view of the events that occurred during the first half of the year, the impact of those events on the financial statements and the main related party transactions during the period and includes a description of the main risks and uncertainties applicable to the remaining six months of the year."

27 September 2024

Fahd Khadraoui

Design and Production
POMELO PARADIGM
pomelo-paradigm.com/pomdocpro/