

KATARZYNA SZCZEPKOWSKA



A manager experienced in multifaceted management in international environment. Conducted effective restructuring and optimization processes. Created and implemented strategies. Not afraid of making difficult decisions in business terms. Possesses highly-developed leadership skills. Is able to unite people around a concept she chooses. Creates strong teams. Makes use of effective communication. Effectively executes her objectives within international corporations.

A graduate of MBA studies, Ph.D. in management sciences, academic lecturer and the author of publications in finance and management. Speaks four languages, whereof English, Dutch and Polish on fluent level.

CHOSEN PROFESSIONAL SUCCESSES

KBC TFI selected on regular basis as the best AM company in Poland by independent experts (Rzeczpospolita, Analizy Online, Puls Biznesu); **successful development of a distribution support model** for Kredyt Bank in the captive distribution setup; **a radical change in the business models of KBC TFI and NetFA** after divestments of KBC Group in Poland (KB and Warta); **successful opening of the distribution architecture for AM products** resulting in cooperation with over 20 distributors; **various synergy projects within the Group** like: centralization of dealing desk and middle office, bringing foreign (Group) funds to Poland, co-creation of exchange platforms in the following areas: sales, investment, finance, product development, operations, risk and compliance; **various restructuring programs resulting in significant cost reduction**; **various synergy projects** on the local level like creation of transfer agent company, streamlining of operational processes, one IT; **successful implementation of LEAN and process management**; **successful implementation of regulatory projects** (MiFID, UCITS IV, FATCA, AIFMD, CRS); **successful implementation of Hay leadership program** and high performing culture in the Polish entities.

PROFESSIONAL EXPERIENCE

2018 – until now	CEO QP2, Warsaw, Poland
2018 – until now	Vice-president of Management Board Seen Holding, Warsaw, Poland
2009 – 2018	CEO, Country Manager Poland KBC TFI, Warsaw, Poland
2009 – 2017	Member of Extended Executive Committee KBC AM Group, Brussels, Belgium
2009 – 2014	Deputy Chairman of Supervisory Board PTE Warta, Warsaw, Poland
2008 – 2009	Chief Operational and Financial Officer / Member of Management Board KBC TFI, Warsaw, Poland

2006 – 2008	Head of Finance and Controlling CEER – Bank and Insurance
2004 – 2006	Head of Controlling CE - Insurance KBC Group, Brussels, Belgium
2003 – 2004	Controller CE KBC Insurance, Leuven, Belgium
2000 – 2003	Group Reporting Manager Oriflame, Headquarters, Waterloo, Belgium
1999 – 2000	Financial Analyst GE (Interlogix), European & African Headquarters, Brussels, Belgium
1997 – 1999	Controller The Bank of New York, Portfolio Services Department, Brussels, Belgium
1994 – 1996	Financial Analyst Curtis Financial Centers, Curtis Companies; Warsaw, Poland

EDUCATION

1999 – 2004	University of Warsaw, Faculty of Management specialization: Effectiveness of cross-border mergers & acquisitions , degree: PhD
1997 – 1998	Vrije Universiteit Brussel degree: Master in Business Administration (Distinction – Magna cum laude)
1996 – 1997	Katholieke Universiteit Leuven, Faculty of Applied Economics degree: Master of Science in Applied Economics
1992 – 1996	University of Warsaw, Faculty of Management specialization: Finance and Banking , degree: Master of Science in Management (Distinction – Magna cum laude)

PROFESSIONAL COURSES

Conducted by various prestigious institutions, like **INSEAD, Vlerick Management School, Harvard Business School**. Numerous professional trainings mainly in: finance, banking, insurance and asset management, regulations, managerial skills, leadership.

LANGUAGES

Polish: native; **English:** fluent; **Dutch:** fluent; **Russian:** intermediate; **German:** basic

ACADEMIC ACTIVITY

2011 – till now	Lecturer, Koźmiński University in Warsaw
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