



Marcin Materny

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Head of Retail Department

## Profile

20 years of professional experience in real estate business gained on managerial positions in office, residential and retail developments. Business oriented professional with engineering background and experience gained in multinational environment, who sees the real estate development projects as investment opportunities and who is able to organise and manage all the stages of project development.

## Professional experience

**2014 - Head of Retail Department**  
Echo Investment

Coordination of development process of retail in Poland

Under development:

*Galaxy* Extention, Szczecin – 18.500

*Outlet Park* Extention, Szczecin – 6.000

*Libero*, Katowice – 44.000

Revitalisation of:

*Galeria Echo*, Kielce

*Pasaż Grunwaldzki*, Wrocław

*Echo Retail Park* in Bełchatów – March 2015

*Echo Retail Park* in Przemyśl – June 2015

Developed & Opened:

*Galeria Sudecka*, Jelenia Góra – 28.500, April 2015

**2010 - 2014 Development Director** Romania, Hungary  
**Leasing Director** Poland

Coordination of development process in Romania and Hungary, additionally coordination of leasing in Poland

Echo Investment

*Galeria Echo*, Kielce – 70.000, opened in 2011

*Veneda*, Łomża – 16.000 opened in 2013

Computer skills:  
Advanced with  
MS Word, Excel and  
Power Point

Language skills:  
Polish-native  
English-fluent  
Russian-basic

*Outlet Park, Szczecin – 16.000, opened in 2012*  
*Amber, Kalisz – 33.000, opened in 2014*  
*Olimpia, Bełchatów – 22.500, opened in 2012*

**2007 - 2010**

**Development Director Poland**  
Capital Park

Coordination of development process of retail & office:  
*ArtN, Gdańsk Cristal, Royal Wilanów, Radom “vis a vis”, Dekada Shopping Centers (Myślenice, Olsztyn, Kraków, Nowy Targ)*

**2005 - 2007**

**Development Director Romania, Hungary**  
**Leasing Director Poland**  
Echo Investment

*Veneda, Łomża*  
*Arena, Słupsk*

**2005 - 2003**

**Leasing Director Poland**  
Echo Investment

Coordination of leasing and marketing  
*Pasaż Grunwaldzki, Wrocław - 48.000, opened in 2007*  
*Pasaż Świętokrzyski, Kielce, 13.000, opened in 2006*

**2003 - 2000**

**Head of Leasing Retail**  
Echo Investment

*Galaxy, Szczecin - 42.000, opened in 2003*  
*Galeria Echo, Kielce - 25.000, opened in 2001*  
10 retail centers (first generation shopping centers),  
opened 1998-2002

**1997 - 2000**

**Leasing Specialist Retail, Office, Residential**  
Echo Investment

10 retail centers (first generation shopping centers),  
opened 1998-2002  
Mixed Use Projects (office and residential) Warsaw -  
*Melody House, Flower House, Nalewki*  
Residential, Kielce

## Education

Marketing

1997-MS – Specialised for Management and  
AGH Cracow, Economy Department

## Interpersonal skills

excellent management and leadership  
high energy and positive attitude  
strong verbal and written communication